

LACOAA - Central Office
BUDGET VS. ACTUALS: LACOAA - FY20 P&L
 January - March, 2020

	JAN 2020				FEB 2020				MAR 2020				TOTAL			
	ACTUAL	BUDGET	REMAINING	% OF BUDGET	ACTUAL	BUDGET	REMAINING	% OF BUDGET	ACTUAL	BUDGET	REMAINING	% OF BUDGET	ACTUAL	BUDGET	REMAINING	% OF BUDGET
Revenue																
CONTRIBUTIONS													\$0.00	\$0.00	\$0.00	0.00%
Group	41,964.12	14,666.67	-27,297.45	286.12 %	20,203.91	14,666.67	-5,537.24	137.75 %	10,733.45	14,666.67	3,933.22	73.18 %	\$72,901.48	\$44,000.01	\$-28,901.47	165.69 %
Individual	494.21	1,666.67	1,172.46	29.65 %	779.00	1,666.67	887.67	46.74 %	3,092.77	1,666.67	-1,426.10	185.57 %	\$4,365.98	\$5,000.01	\$634.03	87.32 %
Total CONTRIBUTIONS	42,458.33	16,333.34	-26,124.99	259.95 %	20,982.91	16,333.34	-4,649.57	128.47 %	13,826.22	16,333.34	2,507.12	84.65 %	\$77,267.46	\$49,000.02	\$-28,267.44	157.69 %
Interest Earned	8.26	9.17	0.91	90.08 %	7.46	9.17	1.71	81.35 %	6.03	9.17	3.14	65.76 %	\$21.75	\$27.51	\$5.76	79.06 %
Sales													\$0.00	\$0.00	\$0.00	0.00%
Literature	3,768.05	18,000.00	14,231.95	20.93 %	11,855.65	18,000.00	6,144.35	65.86 %	7,423.90	18,000.00	10,576.10	41.24 %	\$23,047.60	\$54,000.00	\$30,952.40	42.68 %
Total Sales	3,768.05	18,000.00	14,231.95	20.93 %	11,855.65	18,000.00	6,144.35	65.86 %	7,423.90	18,000.00	10,576.10	41.24 %	\$23,047.60	\$54,000.00	\$30,952.40	42.68 %
Total Revenue	\$46,234.64	\$34,342.51	\$-11,892.13	134.63 %	\$32,846.02	\$34,342.51	\$1,496.49	95.64 %	\$21,256.15	\$34,342.51	\$13,086.36	61.89 %	\$100,336.81	\$103,027.53	\$2,690.72	97.39 %
Cost of Goods Sold													\$0.00	\$0.00	\$0.00	0.00%
Cost of Goods Sold													\$0.00	\$0.00	\$0.00	0.00%
Directies / Printing	7,000.00		-7,000.00		-2,688.92		2,688.92		8,627.59		-8,627.59		\$12,938.67	\$0.00	\$-12,938.67	0.00%
Inventory Variance	-7.33		7.33		28.40		-28.40						\$21.07	\$0.00	\$-21.07	0.00%
Literature	12,584.04	13,750.00	1,165.96	91.52 %	15,049.46	13,750.00	-1,299.46	109.45 %	13,551.16	13,750.00	198.84	98.55 %	\$41,184.66	\$41,250.00	\$65.34	99.84 %
Shipping, Freight & Delivery - COS	181.90	140.42	-41.48	129.54 %	11.88	140.42	128.54	8.46 %	61.40	140.42	79.02	43.73 %	\$255.18	\$421.26	\$166.08	60.58 %
Total Cost of Goods Sold	19,758.61	13,890.42	-5,868.19	142.25 %	12,400.82	13,890.42	1,489.60	89.28 %	22,240.15	13,890.42	-8,349.73	160.11 %	\$54,399.58	\$41,671.26	\$-12,728.32	130.54 %
Total Cost of Goods Sold	\$19,758.61	\$13,890.42	\$-5,868.19	142.25 %	\$12,400.82	\$13,890.42	\$1,489.60	89.28 %	\$22,240.15	\$13,890.42	\$-8,349.73	160.11 %	\$54,399.58	\$41,671.26	\$-12,728.32	130.54 %
GROSS PROFIT	\$26,476.03	\$20,452.09	\$-6,023.94	129.45 %	\$20,445.20	\$20,452.09	\$6.89	99.97 %	\$-984.00	\$20,452.09	\$21,436.09	-4.81 %	\$45,937.23	\$61,356.27	\$15,419.04	74.87 %
Expenditures																
Advertising & Marketing	24.99		-24.99		374.99		-374.99		24.99		-24.99		\$424.97	\$0.00	\$-424.97	0.00%
Fund Raising Events	360.44		-360.44		100.00		-100.00						\$460.44	\$0.00	\$-460.44	0.00%
Website	419.40		-419.40										\$419.40	\$0.00	\$-419.40	0.00%
Total Advertising & Marketing	804.83		-804.83		474.99		-474.99		24.99		-24.99		\$1,304.81	\$0.00	\$-1,304.81	0.00%
Bank Charges & Fees													\$0.00	\$0.00	\$0.00	0.00%
Credit Card Processing	98.03		-98.03		159.22		-159.22		144.45		-144.45		\$401.70	\$0.00	\$-401.70	0.00%
PayPal Fees	124.63	200.00	75.37	62.32 %	54.49	200.00	145.51	27.25 %	198.32	200.00	1.68	99.16 %	\$377.44	\$600.00	\$222.56	62.91 %
Total Bank Charges & Fees	222.66	200.00	-22.66	111.33 %	213.71	200.00	-13.71	106.86 %	342.77	200.00	-142.77	171.39 %	\$779.14	\$600.00	\$-179.14	129.86 %
Cash - Over & Short	-4.42		4.42		-0.29		0.29		-0.26		0.26		\$-4.97	\$0.00	\$4.97	0.00%
Computer													\$0.00	\$0.00	\$0.00	0.00%
Hardware		83.33	83.33			83.33	83.33			83.33	83.33		\$0.00	\$249.99	\$249.99	0.00%
Software		83.33	83.33			83.33	83.33			83.33	83.33		\$0.00	\$249.99	\$249.99	0.00%
Tech Support		83.33	83.33			83.33	83.33			83.33	83.33		\$0.00	\$249.99	\$249.99	0.00%
Total Computer		249.99	249.99			249.99	249.99			249.99	249.99		\$0.00	\$749.97	\$749.97	0.00%
Employees	8,497.72		-8,497.72		3,864.16		-3,864.16		7,749.11		-7,749.11		\$20,110.99	\$0.00	\$-20,110.99	0.00%
Full Time Staff		3,300.00	3,300.00			3,300.00	3,300.00			3,300.00	3,300.00		\$0.00	\$9,900.00	\$9,900.00	0.00%
Health Insurance	2,849.66	1,450.00	-1,399.66	196.53 %	1,506.83	1,450.00	-56.83	103.92 %	1,424.83	1,450.00	25.17	98.26 %	\$5,781.32	\$4,350.00	\$-1,431.32	132.90 %
Manager Development Classes		41.67	41.67			41.67	41.67			41.67	41.67		\$0.00	\$125.01	\$125.01	0.00%
Office Manager - Salary		5,460.00	5,460.00			5,460.00	5,460.00			5,460.00	5,460.00		\$0.00	\$16,380.00	\$16,380.00	0.00%
Part Time Staff - Hourly		1,333.33	1,333.33			1,333.33	1,333.33			1,333.33	1,333.33		\$0.00	\$3,999.99	\$3,999.99	0.00%
Part Time Staff - Hourly (2)		2,000.00	2,000.00			2,000.00	2,000.00			0.00	0.00		\$0.00	\$4,000.00	\$4,000.00	0.00%
Payroll Processing	97.10		-97.10		194.20		-194.20		191.20		-191.20		\$482.50	\$0.00	\$-482.50	0.00%
Payroll Taxes	3,996.74	938.40	-3,058.34	425.91 %	1,704.88	938.40	-766.48	181.68 %	3,146.43	938.40	-2,208.03	335.30 %	\$8,848.05	\$2,815.20	\$-6,032.85	314.30 %
Total Employees	15,441.22	14,523.40	-917.82	106.32 %	7,270.07	14,523.40	7,253.33	50.06 %	12,511.57	12,523.40	11.83	99.91 %	\$35,222.86	\$41,570.20	\$6,347.34	84.73 %
General Office Expenses					229.12		-229.12						\$229.12	\$0.00	\$-229.12	0.00%
Carpet Cleaning		50.00	50.00			50.00	50.00			50.00	50.00		\$0.00	\$150.00	\$150.00	0.00%
General Supplies		250.00	250.00		866.68	250.00	-616.68	346.67 %	437.05	250.00	-187.05	174.82 %	\$1,303.73	\$750.00	\$-553.73	173.83 %
Kitchen Supplies	130.56	250.00	119.44	52.22 %	201.36	250.00	48.64	80.54 %	224.06	250.00	25.94	89.62 %	\$555.98	\$750.00	\$194.02	74.13 %
Kitchen Water Filtration		53.33	53.33		79.10	53.33	-25.77	148.32 %		53.33	53.33		\$79.10	\$159.99	\$80.89	49.44 %
TV	35.00	20.00	-15.00	175.00 %		20.00	20.00		90.00	20.00	-70.00	450.00 %	\$125.00	\$60.00	\$-65.00	208.33 %
Total General Office Expenses	165.56	623.33	457.77	26.56 %	1,376.26	623.33	-752.93	220.79 %	751.11	623.33	-127.78	120.50 %	\$2,292.93	\$1,869.99	\$-422.94	122.62 %
Insurance													\$0.00	\$0.00	\$0.00	0.00%
Business Liability	744.11	166.67	-577.44	446.46 %	517.15	166.67	-350.48	310.28 %	374.10	166.67	-207.43	224.46 %	\$1,635.36	\$500.01	\$-1,135.35	327.07 %
D&O		125.00	125.00			125.00	125.00			125.00	125.00		\$0.00	\$375.00	\$375.00	0.00%
Workers Comp		125.00	125.00			125.00	125.00			125.00	125.00		\$0.00	\$375.00	\$375.00	0.00%
Total Insurance	744.11	416.67	-327.44	178.58 %	517.15	416.67	-100.48	124.12 %	374.10	416.67	42.57	89.78 %	\$1,635.36	\$1,250.01	\$-385.35	130.83 %
Legal & Professional Services													\$0.00	\$0.00	\$0.00	0.00%
Accounting		879.17	879.17		1,578.00	879.17	-698.83	179.49 %	775.00	879.17	104.17	88.15 %	\$2,353.00	\$2,637.51	\$284.51	89.21 %
Legal	700.00	325.00	-375.00	215.38 %		325.00	325.00			325.00	325.00		\$700.00	\$975.00	\$275.00	71.79 %
Transcription	107.50		-107.50										\$107.50	\$0.00	\$-107.50	0.00%
Total Legal & Professional Services	807.50	1,204.17	396.67	67.06 %	1,578.00	1,204.17	-373.83	131.04 %	775.00	1,204.17	429.17	64.36 %	\$3,160.50	\$3,612.51	\$452.01	87.49 %
Monthly Meeting Rental Space	110.00	66.67	-43.33	164.99 %		66.67	66.67			66.67	66.67		\$110.00	\$200.01	\$90.01	55.00 %
Printer Lease		262.50	262.50		176.71	262.50	85.79	67.32 %		262.50	262.50		\$176.71	\$787.50	\$610.79	22.44 %
Rent & Electric	9,861.44	4,874.10	-4,987.34	202.32 %		4,874.10	4,874.10		5,045.72	4,874.10	-171.62	103.52 %	\$14,907.16	\$14,622.30	\$-284.86	101.95 %
Parking	215.00	215.00	0.00	100.00 %	215.00	215.00	0.00	100.00 %	215.00	215.00	0.00	100.00 %	\$645.00	\$645.00	\$0.00	100.00 %
Total Rent & Electric	10,076.44	5,089.10	-4,987.34	198.00 %	215.00	5,089.10	4,874.10	4.22 %	5,260.72	5,089.10	-171.62	103.37 %	\$15,552.16	\$15,267.30	\$-284.86	101.87 %
Repairs & Maintenance		50.42	50.42			50.42	50.42			50.42	50.42		\$0.00	\$151.26	\$151.26	0.00%
Taxes & Licenses		6.25	6.25			6.25	6.25			6.25	6.25					