

	Jan 2020			Feb 2020			Mar 2020			Apr 2020			May 2020			
	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual
Revenue																
CONTRIBUTIONS			0.00			0.00			0.00			0.00			0.00	
Group	41,964.12	14,666.67	-27,297.45	20,203.91	14,666.67	-5,537.24	10,733.45	14,666.67	3,933.22	19,447.77	14,666.67	-4,781.10	9,207.68	14,666.67	5,458.99	24,725.64
Individual	494.21	1,666.67	1,172.46	779.00	1,666.67	887.67	3,092.77	1,666.67	-1,426.10	5,206.80	1,666.67	-3,540.13	5,559.08	1,666.67	-3,892.41	17,661.83
Total CONTRIBUTIONS	\$ 42,458.33	\$ 16,333.34	-\$ 26,124.99	\$ 20,982.91	\$ 16,333.34	-\$ 4,649.57	\$ 13,826.22	\$ 16,333.34	\$ 2,507.12	\$ 24,654.57	\$ 16,333.34	-\$ 8,321.23	\$ 14,766.76	\$ 16,333.34	\$ 1,566.58	\$ 42,387.47
Interest Earned	8.26	9.17	0.91	7.46	9.17	1.71	6.03	9.17	3.14	2.99	9.17	6.18		9.17	9.17	3.02
Sales			0.00			0.00			0.00			0.00			0.00	
Literature	3,768.05	18,000.00	14,231.95	11,855.65	18,000.00	6,144.35	7,423.90	18,000.00	10,576.10	8,688.39	18,000.00	9,311.61	941.55	18,000.00	17,058.45	3,001.29
PayPal			0.00			0.00			0.00			0.00			0.00	
Total Sales	\$ 3,768.05	\$ 18,000.00	\$ 14,231.95	\$ 11,855.65	\$ 18,000.00	\$ 6,144.35	\$ 7,423.90	\$ 18,000.00	\$ 10,576.10	\$ 8,688.39	\$ 18,000.00	\$ 9,311.61	\$ 941.55	\$ 18,000.00	\$ 17,058.45	\$ 3,001.29
Total Revenue	\$ 46,234.64	\$ 34,342.51	-\$ 11,892.13	\$ 32,846.02	\$ 34,342.51	\$ 1,496.49	\$ 21,256.15	\$ 34,342.51	\$ 13,086.36	\$ 33,345.95	\$ 34,342.51	\$ 996.56	\$ 15,708.31	\$ 34,342.51	\$ 18,634.20	\$ 45,391.78
Cost of Goods Sold																
Cost of Goods Sold			0.00			0.00			0.00			0.00			0.00	
Directies / Printing	7,000.00		-7,000.00	-2,688.92		2,688.92	8,627.59		-8,627.59			0.00	3,511.50		-3,511.50	
Inventory Variance	-7.33		7.33	28.40		-28.40			0.00			0.00			0.00	
Literature	12,584.04	13,750.00	1,165.96	15,049.46	13,750.00	-1,299.46	13,551.16	13,750.00	198.84	4,269.00	13,750.00	9,481.00		13,750.00	13,750.00	
Shipping, Freight & Delivery - COS	181.90	140.42	-41.48	11.88	140.42	128.54	61.40	140.42	79.02		140.42	140.42	253.85	140.42	-113.43	25.20
Total Cost of Goods Sold	\$ 19,758.61	\$ 13,890.42	-\$ 5,868.19	\$ 12,400.82	\$ 13,890.42	\$ 1,489.60	\$ 22,240.15	\$ 13,890.42	-\$ 8,349.73	\$ 4,269.00	\$ 13,890.42	\$ 9,621.42	\$ 3,765.35	\$ 13,890.42	\$ 10,125.07	\$ 25.20
Total Cost of Goods Sold	\$ 19,758.61	\$ 13,890.42	-\$ 5,868.19	\$ 12,400.82	\$ 13,890.42	\$ 1,489.60	\$ 22,240.15	\$ 13,890.42	-\$ 8,349.73	\$ 4,269.00	\$ 13,890.42	\$ 9,621.42	\$ 3,765.35	\$ 13,890.42	\$ 10,125.07	\$ 25.20
Gross Profit	\$ 26,476.03	\$ 20,452.09	-\$ 6,023.94	\$ 20,445.20	\$ 20,452.09	\$ 6.89	-\$ 984.00	\$ 20,452.09	\$ 21,436.09	\$ 29,076.95	\$ 20,452.09	-\$ 8,624.86	\$ 11,942.96	\$ 20,452.09	\$ 8,509.13	\$ 45,366.58
Expenditures																
Advertising & Marketing	24.99		-24.99	374.99		-374.99	24.99		-24.99	34.99		-34.99	34.99		-34.99	34.99
Fund Raising Events	360.44		-360.44	100.00		-100.00			0.00			0.00			0.00	
Website	419.40		-419.40			0.00			0.00			0.00	44.70		-44.70	58.83
Total Advertising & Marketing	\$ 804.83	\$ 0.00	-\$ 804.83	\$ 474.99	\$ 0.00	-\$ 474.99	\$ 24.99	\$ 0.00	-\$ 24.99	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 79.69	\$ 0.00	-\$ 79.69	\$ 93.82
Bank Charges & Fees			0.00			0.00			0.00			0.00			0.00	
Credit Card Processing	98.03		-98.03	159.22		-159.22	144.45		-144.45	54.99		-54.99	28.88		-28.88	46.27
PayPal Fees	124.63	200.00	75.37	54.49	200.00	145.51	198.32	200.00	1.68	503.88	200.00	-303.88	419.19	200.00	-219.19	754.17
Returned Cks			0.00			0.00			0.00			0.00			0.00	
Total Bank Charges & Fees	\$ 222.66	\$ 200.00	-\$ 22.66	\$ 213.71	\$ 200.00	-\$ 13.71	\$ 342.77	\$ 200.00	-\$ 142.77	\$ 558.87	\$ 200.00	-\$ 358.87	\$ 448.07	\$ 200.00	-\$ 248.07	\$ 800.44
Cash - Over & Short	-4.42		4.42	-0.29		0.29	-0.26		0.26			0.00			0.00	
Charitable Contributions			0.00			0.00			0.00			0.00			0.00	
Area 05			0.00			0.00			0.00			0.00			0.00	1,485.00
GSO			0.00			0.00			0.00			0.00			0.00	
Total Charitable Contributions	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,485.00
Computer			0.00			0.00			0.00			0.00			0.00	
Hardware		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33	660.65
Software		83.33	83.33		83.33	83.33		83.33	83.33	-0.20	83.33	83.53	300.49	83.33	-217.16	25.00
Tech Support		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33	
Total Computer	\$ 0.00	\$ 249.99	\$ 249.99	\$ 0.00	\$ 249.99	\$ 249.99	\$ 0.00	\$ 249.99	\$ 249.99	-\$ 0.20	\$ 249.99	\$ 250.19	\$ 300.49	\$ 249.99	-\$ 50.50	\$ 685.65

Fraud			0.00			0.00			0.00			0.00			0.00	
Reconciliation Discrepancies			0.00			0.00			0.00			0.00	-2.89		2.89	0.27
Total Other Expenditures	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	-\$ 2.89	\$ 0.00	\$ 2.89	\$ 0.27
Net Other Revenue	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2.89	\$ 0.00	-\$ 2.89	-\$ 0.27
Net Revenue	-\$ 2,458.26	-\$ 2,710.41	-\$ 252.15	\$ 8,054.20	-\$ 2,710.41	-\$ 10,764.61	-\$ 21,583.00	-\$ 710.41	\$ 20,872.59	-\$ 6,285.96	-\$ 710.41	\$ 5,575.55	\$ 8,809.91	-\$ 710.41	-\$ 9,520.32	\$ 29,971.26

LACOOA - Central Office
Jet vs. Actuals: LACOOA - FY20 P&L
 January - December 2020

Jun 2020			Jul 2020			Aug 2020			Sep 2020			Oct 2020			Nov 2020			Dec 2020	
Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	Remaining	Actual	Budget	
	0.00			0.00			0.00			0.00			0.00			0.00			
14,666.67	-10,058.97	22,437.86	14,666.67	-7,771.19	15,870.37	14,666.67	-1,203.70	18,470.30	14,666.67	-3,803.63	14,498.35	14,666.67	168.32	5,346.60	14,666.67	9,320.07	10,965.30	14,666.67	
1,666.67	-15,995.16	6,671.72	1,666.67	-5,005.05	3,456.52	1,666.67	-1,789.85	3,524.56	1,666.67	-1,857.89	4,103.76	1,666.67	-2,437.09	2,580.51	1,666.67	-913.84	15,325.35	1,666.67	
\$ 16,333.34	-\$ 26,054.13	\$ 29,109.58	\$ 16,333.34	-\$ 12,776.24	\$ 19,326.89	\$ 16,333.34	-\$ 2,993.55	\$ 21,994.86	\$ 16,333.34	-\$ 5,661.52	\$ 18,602.11	\$ 16,333.34	-\$ 2,268.77	\$ 7,927.11	\$ 16,333.34	\$ 8,406.23	\$ 26,290.65	\$ 16,333.34	
9.17	6.15	2.04	9.17	7.13	2.23	9.17	6.94	2.25	9.17	6.92	2.25	9.17	6.92	2.33	9.17	6.84	2.33	9.17	
	0.00			0.00			0.00			0.00			0.00			0.00			
18,000.00	14,998.71	3,784.88	18,000.00	14,215.12	2,575.64	18,000.00	15,424.36	2,366.31	18,000.00	15,633.69	2,692.94	18,000.00	15,307.06	12,166.96	18,000.00	5,833.04	20,078.99	18,000.00	
	0.00			0.00			0.00			0.00			0.00	8,897.28		-8,897.28	8,674.96		
\$ 18,000.00	\$ 14,998.71	\$ 3,784.88	\$ 18,000.00	\$ 14,215.12	\$ 2,575.64	\$ 18,000.00	\$ 15,424.36	\$ 2,366.31	\$ 18,000.00	\$ 15,633.69	\$ 2,692.94	\$ 18,000.00	\$ 15,307.06	\$ 21,064.24	\$ 18,000.00	-\$ 3,064.24	\$ 28,753.95	\$ 18,000.00	
\$ 34,342.51	-\$ 11,049.27	\$ 32,896.50	\$ 34,342.51	\$ 1,446.01	\$ 21,904.76	\$ 34,342.51	\$ 12,437.75	\$ 24,363.42	\$ 34,342.51	\$ 9,979.09	\$ 21,297.30	\$ 34,342.51	\$ 13,045.21	\$ 28,993.68	\$ 34,342.51	\$ 5,348.83	\$ 55,046.93	\$ 34,342.51	
	0.00			0.00			0.00			0.00			0.00			0.00			
	0.00	109.50		-109.50			0.00			0.00			0.00			0.00			
	0.00			0.00			0.00			0.00			0.00			0.00			
13,750.00	13,750.00		13,750.00	13,750.00		13,750.00	13,750.00	15,026.74	13,750.00	-1,276.74		13,750.00	13,750.00		13,750.00	13,750.00		13,750.00	
140.42	115.22	55.60	140.42	84.82	139.20	140.42	1.22	29.50	140.42	110.92		140.42	140.42		140.42	140.42		140.42	
\$ 13,890.42	\$ 13,865.22	\$ 165.10	\$ 13,890.42	\$ 13,725.32	\$ 139.20	\$ 13,890.42	\$ 13,751.22	\$ 15,056.24	\$ 13,890.42	-\$ 1,165.82	\$ 0.00	\$ 13,890.42	\$ 13,890.42	\$ 0.00	\$ 13,890.42	\$ 13,890.42	\$ 0.00	\$ 13,890.42	
\$ 13,890.42	\$ 13,865.22	\$ 165.10	\$ 13,890.42	\$ 13,725.32	\$ 139.20	\$ 13,890.42	\$ 13,751.22	\$ 15,056.24	\$ 13,890.42	-\$ 1,165.82	\$ 0.00	\$ 13,890.42	\$ 13,890.42	\$ 0.00	\$ 13,890.42	\$ 13,890.42	\$ 0.00	\$ 13,890.42	
\$ 20,452.09	-\$ 24,914.49	\$ 32,731.40	\$ 20,452.09	-\$ 12,279.31	\$ 21,765.56	\$ 20,452.09	-\$ 1,313.47	\$ 9,307.18	\$ 20,452.09	\$ 11,144.91	\$ 21,297.30	\$ 20,452.09	-\$ 845.21	\$ 28,993.68	\$ 20,452.09	-\$ 8,541.59	\$ 55,046.93	\$ 20,452.09	
	-34.99	34.99		-34.99	34.99		-34.99	34.99		-34.99	34.99		-34.99	34.99		-34.99	35.99		
	0.00			0.00			0.00			0.00			0.00			0.00			
	-58.83			0.00			0.00			0.00			0.00			0.00			
\$ 0.00	-\$ 93.82	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 34.99	\$ 0.00	-\$ 34.99	\$ 35.99	\$ 0.00	
	0.00			0.00			0.00			0.00			0.00			0.00			
	-46.27	29.35		-29.35	35.01		-35.01	26.87		-26.87	108.13		-108.13	106.85		-106.85	31.53		
200.00	-554.17	1,070.97	200.00	-870.97	350.86	200.00	-150.86	351.91	200.00	-151.91	402.24	200.00	-202.24	451.85	200.00	-251.85	600.71	200.00	
	0.00			0.00	12.00		-12.00			0.00	12.00		-12.00			0.00			
\$ 200.00	-\$ 600.44	\$ 1,100.32	\$ 200.00	-\$ 900.32	\$ 397.87	\$ 200.00	-\$ 197.87	\$ 378.78	\$ 200.00	-\$ 178.78	\$ 522.37	\$ 200.00	-\$ 322.37	\$ 558.70	\$ 200.00	-\$ 358.70	\$ 632.24	\$ 200.00	
	0.00			0.00			0.00			0.00			0.00			0.00			
	0.00			0.00			0.00			0.00			0.00			0.00			
	-1,485.00			0.00			0.00			0.00			0.00			0.00			
	0.00			0.00	22,000.00		-22,000.00	22,000.00		-22,000.00			0.00			0.00			
\$ 0.00	-\$ 1,485.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 22,000.00	\$ 0.00	-\$ 22,000.00	\$ 22,000.00	\$ 0.00	-\$ 22,000.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
	0.00			0.00			0.00			0.00			0.00			0.00			
83.33	-577.32	-52.55	83.33	135.88	366.72	83.33	-283.39		83.33	83.33		83.33	83.33		83.33	83.33		83.33	
83.33	58.33	66.50	83.33	16.83	29.00	83.33	54.33	29.00	83.33	54.33	29.00	83.33	54.33		83.33	83.33	58.00	83.33	
83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33		83.33	83.33	200.00	83.33	
\$ 249.99	-\$ 435.66	\$ 13.95	\$ 249.99	\$ 236.04	\$ 395.72	\$ 249.99	-\$ 145.73	\$ 29.00	\$ 249.99	\$ 220.99	\$ 29.00	\$ 249.99	\$ 220.99	\$ 0.00	\$ 249.99	\$ 249.99	\$ 258.00	\$ 249.99	

	0.00			0.00			0.00	51.75		-51.75	-1.50		1.50			0.00		
	-0.27			0.00			0.00			0.00			0.00			0.00		
\$ 0.00	-\$ 0.27	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 51.75	\$ 0.00	-\$ 51.75	-\$ 1.50	\$ 0.00	\$ 1.50	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
\$ 0.00	\$ 0.27	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	-\$ 51.75	\$ 0.00	\$ 51.75	\$ 1.50	\$ 0.00	-\$ 1.50	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
-\$ 710.41	-\$ 30,681.67	\$ 13,953.69	-\$ 710.41	-\$ 14,664.10	-\$ 13,875.51	-\$ 710.41	\$ 13,165.10	-\$ 25,832.73	-\$ 710.41	\$ 25,122.32	\$ 4,881.53	-\$ 710.41	-\$ 5,591.94	\$ 16,279.85	-\$ 710.41	-\$ 16,990.26	\$ 39,774.59	-\$ 710.41

2020 Total

Remaining	Actual	Budget	Remaining
0.00	0.00	0.00	0.00
3,701.37	213,871.35	176,000.04	-37,871.31
-13,658.68	68,456.11	20,000.04	-48,456.07
-\$ 9,957.31	\$ 282,327.46	\$ 196,000.08	-\$ 86,327.38
6.84	41.19	110.04	68.85
0.00	0.00	0.00	0.00
-2,078.99	79,344.55	216,000.00	136,655.45
-8,674.96	17,572.24	0.00	-17,572.24
-\$ 10,753.95	\$ 96,916.79	\$ 216,000.00	\$ 119,083.21
-\$ 20,704.42	\$ 379,285.44	\$ 412,110.12	\$ 32,824.68
0.00	0.00	0.00	0.00
0.00	16,559.67	0.00	-16,559.67
0.00	21.07	0.00	-21.07
13,750.00	60,480.40	165,000.00	104,519.60
140.42	758.53	1,685.04	926.51
\$ 13,890.42	\$ 77,819.67	\$ 166,685.04	\$ 88,865.37
\$ 13,890.42	\$ 77,819.67	\$ 166,685.04	\$ 88,865.37
-\$ 34,594.84	\$ 301,465.77	\$ 245,425.08	-\$ 56,040.69
-35.99	740.88	0.00	-740.88
0.00	460.44	0.00	-460.44
0.00	522.93	0.00	-522.93
-\$ 35.99	\$ 1,724.25	\$ 0.00	-\$ 1,724.25
0.00	0.00	0.00	0.00
-31.53	869.58	0.00	-869.58
-400.71	5,283.22	2,400.00	-2,883.22
0.00	24.00	0.00	-24.00
-\$ 432.24	\$ 6,176.80	\$ 2,400.00	-\$ 3,776.80
0.00	-4.97	0.00	4.97
0.00	0.00	0.00	0.00
0.00	1,485.00	0.00	-1,485.00
0.00	44,000.00	0.00	-44,000.00
\$ 0.00	\$ 45,485.00	\$ 0.00	-\$ 45,485.00
0.00	0.00	0.00	0.00
83.33	974.82	999.96	25.14
25.33	536.79	999.96	463.17
-116.67	200.00	999.96	799.96
-\$ 8.01	\$ 1,711.61	\$ 2,999.88	\$ 1,288.27

-249.00	249.00	0.00	-249.00
-6,840.88	60,254.92	0.00	-60,254.92
3,300.00	0.00	39,600.00	39,600.00
679.90	12,260.06	17,400.00	5,139.94
41.67	0.00	500.04	500.04
5,460.00	0.00	65,520.00	65,520.00
1,333.33	0.00	15,999.96	15,999.96
0.00	0.00	4,000.00	4,000.00
-343.90	2,347.97	0.00	-2,347.97
-1,446.60	20,853.71	11,260.80	-9,592.91
\$ 2,183.52	\$ 95,716.66	\$ 154,280.80	\$ 58,564.14
0.00	229.12	0.00	-229.12
50.00	0.00	600.00	600.00
250.00	1,808.29	3,000.00	1,191.71
250.00	930.03	3,000.00	2,069.97
53.33	316.40	639.96	323.56
20.00	125.00	240.00	115.00
\$ 623.33	\$ 3,408.84	\$ 7,479.96	\$ 4,071.12
0.00	2,877.00	0.00	-2,877.00
125.00	5,000.00	1,500.00	-3,500.00
-1,811.33	8,186.69	2,000.04	-6,186.65
125.00	0.00	1,500.00	1,500.00
-\$ 1,561.33	\$ 16,063.69	\$ 5,000.04	-\$ 11,063.65
0.00	0.00	0.00	0.00
879.17	6,128.00	10,550.04	4,422.04
325.00	700.00	3,900.00	3,200.00
0.00	107.50	0.00	-107.50
\$ 1,204.17	\$ 6,935.50	\$ 14,450.04	\$ 7,514.54
66.67	110.00	800.04	690.04
0.00	163.00	0.00	-163.00
262.50	2,010.49	3,150.00	1,139.51
3,237.07	60,920.67	58,489.20	-2,431.47
215.00	2,580.00	2,580.00	0.00
\$ 3,452.07	\$ 63,500.67	\$ 61,069.20	-\$ 2,431.47
50.42	0.00	605.04	605.04
6.25	0.00	75.00	75.00
0.00	0.00	0.00	0.00
410.00	4,758.05	4,920.00	161.95
60.00	120.00	720.00	600.00
-142.20	1,405.49	0.00	-1,405.49
\$ 327.80	\$ 6,283.54	\$ 5,640.00	-\$ 643.54
0.00	60.00	0.00	-60.00
0.00	134.49	0.00	-134.49
\$ 0.00	\$ 194.49	\$ 0.00	-\$ 194.49
\$ 5,890.16	\$ 249,728.57	\$ 257,950.00	\$ 8,221.43
-\$ 40,485.00	\$ 51,737.20	-\$ 12,524.92	-\$ 64,262.12

0.00	50.25	0.00	-50.25
0.00	-2.62	0.00	2.62
\$ 0.00	\$ 47.63	\$ 0.00	-\$ 47.63
\$ 0.00	-\$ 47.63	\$ 0.00	\$ 47.63
-\$ 40,485.00	\$ 51,689.57	-\$ 12,524.92	-\$ 64,214.49